



# Yard Sale Kit

**YARD  
SALE**



# Yard Sale Kit & Checklist

## IMPORTANT TIPS AT A GLANCE

Have a lot to sell or wait until you do.

Sell working, clean items.

Put batteries in things.

Price everything.

Do NOT overprice.

Have lots of change (coins and bills).

Set up a testing table with a power strip.

Use a money box that someone handles at all times.

Take down street signs and ads at the end.

## DECLUTTER

Spend months/weeks/days gathering stuff to sell.

Our article "3 Box Rule Dejunking" will help you out!

<http://bit.ly/3boxrule>

## CHOOSE THE DAY OR WEEKEND

Saturdays are the best day for yard sales.

Check the weather forecast.

Don't schedule the sale on holidays.

Don't schedule the sale when big events are happening.

## ADVERTISE

Week Before:

Place an ad on [www.craigslist.org](http://www.craigslist.org)

Place an ad on [www.garagesalestracker.com](http://www.garagesalestracker.com)

Place an ad on [www.garagesalecow.com](http://www.garagesalecow.com)

Place a notice on any local bulletin boards.

Make signs to hang the day of the sale. (Signs included.)

## PREPARATION

Get plenty of change (coins and bills).

Use a money box. Assign someone to be with the box at all times. (Pay Here & Cash Only Sign included.)

Load up on grocery store bags.

Make pricing labels or buy them ready made.

Gather an extension cord and power strip.

Gather batteries.

Have a tape measure for people to use if needed.

Use zip lock bags for items with small pieces.

## PREPARE ITEMS TO SELL

Clean anything that is dirty.

Make sure electrical and battery items work.

Put batteries in things.

Clearly price everything! Making people ask will lose you sales and it's lazy.

Do *not* overprice. Either you want to sell it or you don't.

Adjust a small amount so you can come down a little if asked. See "DAY OF" below.

## THINGS THAT MAKE A SALE EXTRA AWESOME

Play soft music.

Free doughnuts or a super cheap bake sale.

Water or sodas. Sodas for a dime.

If you sell treats super cheap or give them away it's a good idea to put up a sign: Only 1 each please. (Sign included.)

Put up a sale sign. For example \$2 off if they spend \$10 or more.

## DAY OF

7 AM is the best time to start a yard sale.

Set up at least an hour early. People will come early to beat the crowd. Let them. Sending people away will lose you sales.

Set up a "testing station" with a power strip for testing electrical items. (Sign included.)

Place street signs in prominent, legal spots early in the morning. (Signs included.)

Expect to be bid down. Adjust accordingly. People like to think they're getting a good deal.

Group like items together and use signs above the groups. (Signs included.)

Keep things neat.

Use tables if at all possible so people don't have to bend over to look at everything.

Do not pile stuff in boxes and make people dig through them.

Hang clothing. Ironed clothing, hung up sells much better. (Don't sell torn or stained items.)

Have a FREE table. It's good karma. Ü (Sign included.)

## AFTER THE SALE

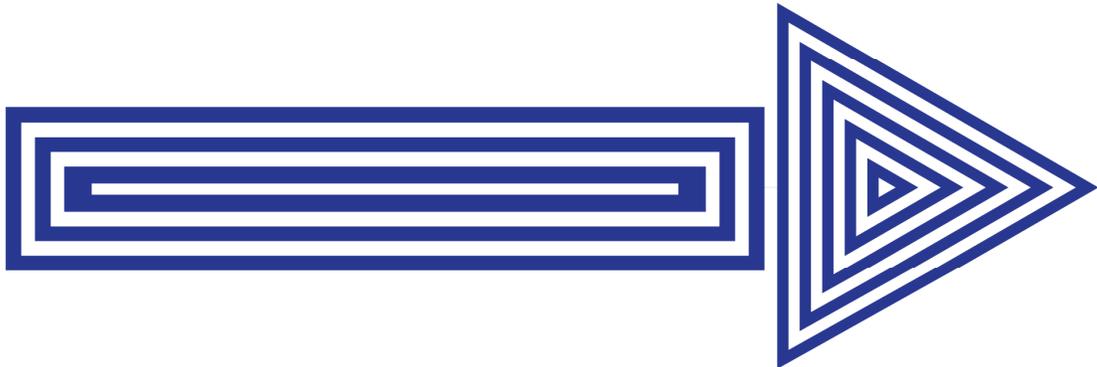
Immediately donate the leftovers. Just do it and don't think twice.

Immediately take down signs and remove online ads.

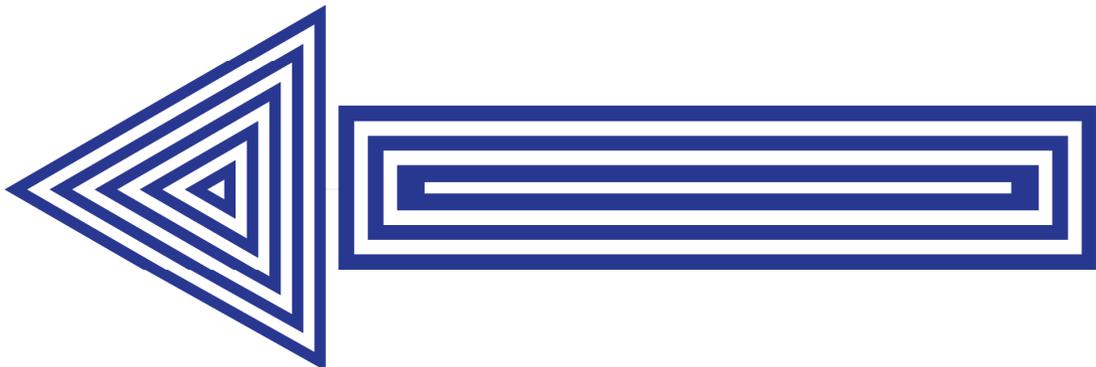
Count your money.



# YARD SALE

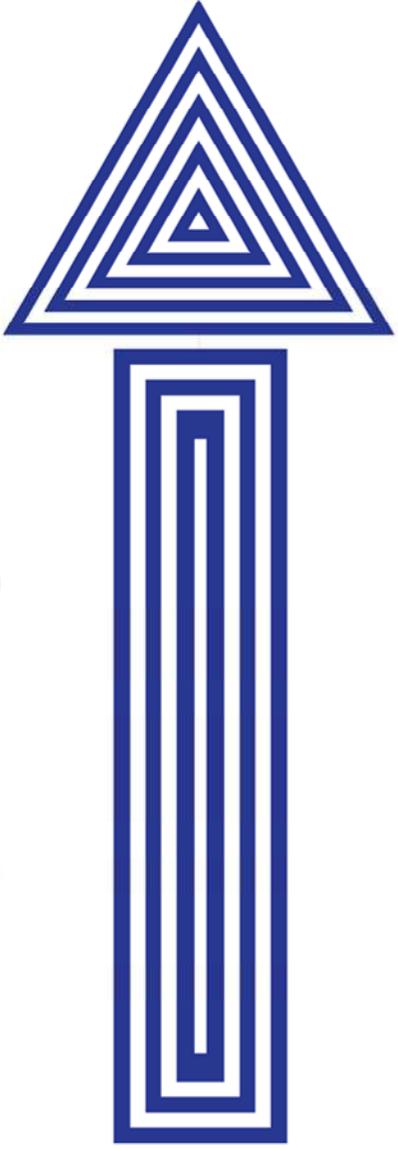


# YARD SALE



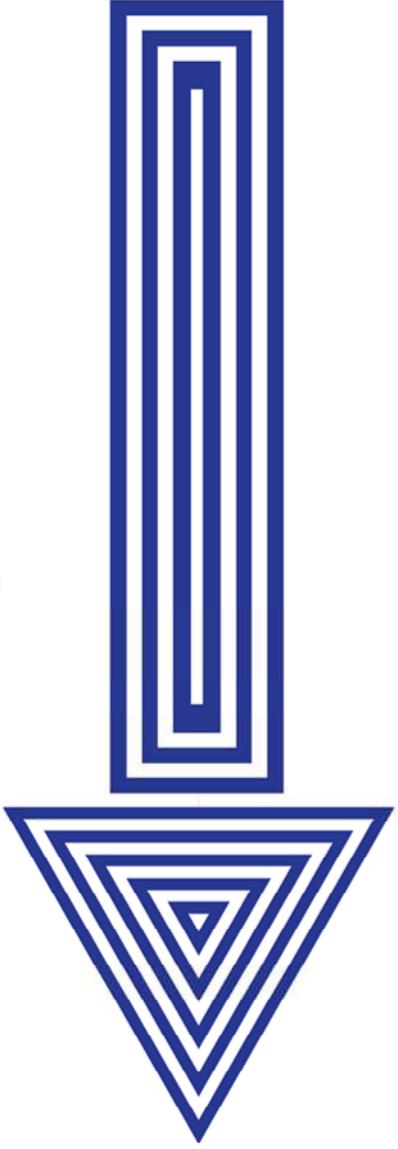
**YARBIRD**

**SALE**



**YEAR**

**SALE**



**PAY HERE**



**CASH ONLY**

**ALL SALES FINAL**

**FREE**

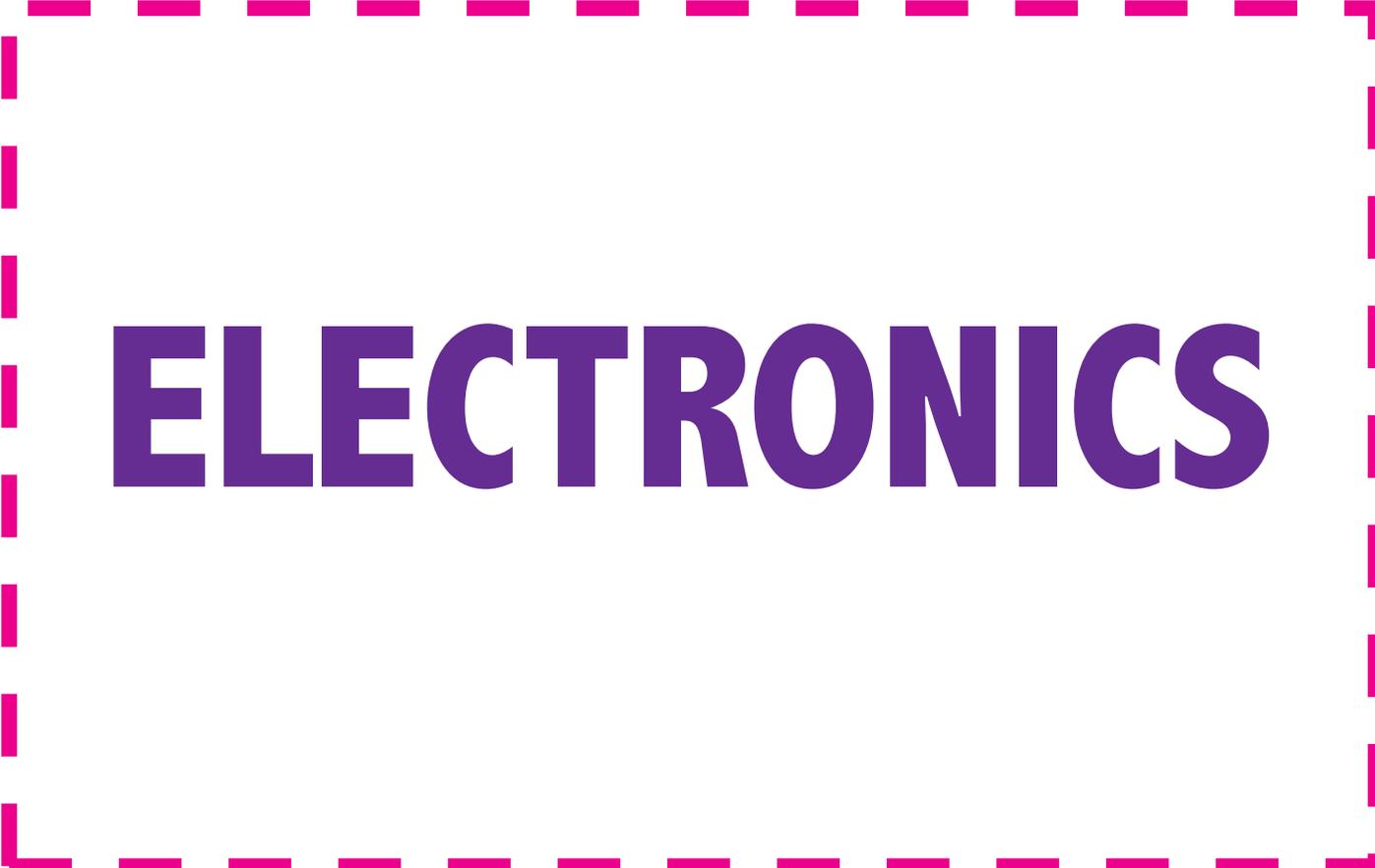
**ONE EACH  
PLEASE**



# TESTING STATION



# DECOR

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**ELECTRONICS**

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**KITCHEN**



**BABY**



**TOYS/GAMES**



**SPORTS**



**TOOLS**



**CRAFTING**



**GARDEN**



**COMPUTER**



**BOOKS**

**FURNITURE**

**MISC.**

**CLOTHES**

**MEN**

**CLOTHES**

**WOMEN**